



LOCATED AT:

101 INTERNATIONAL DRIVE

STERLING, VA



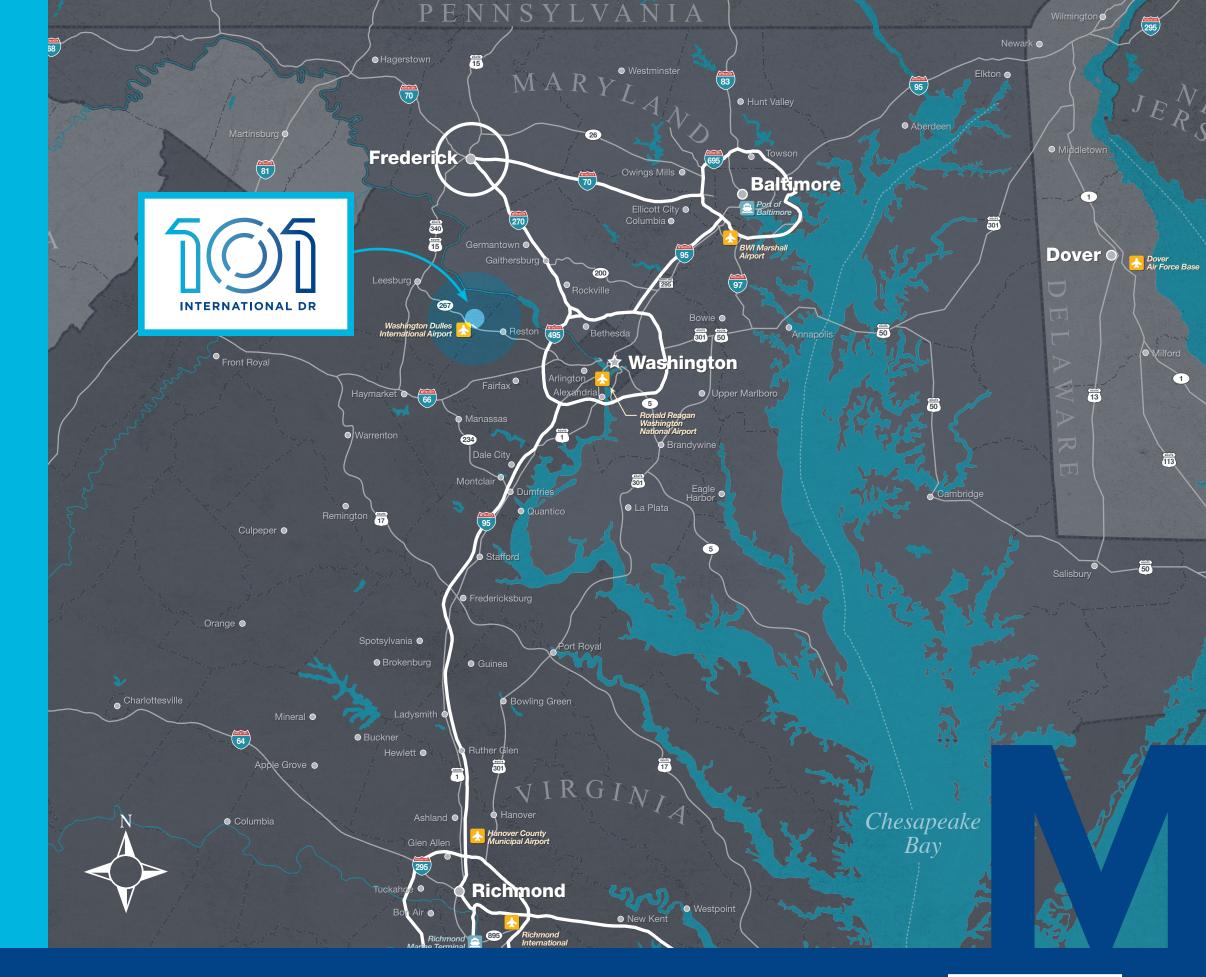
PREPARED BY

MATAN



# TABLE OF CONTENTS

- Aerial Amenities Map
- Property Overview & Aerial
- Floor Plan
- Photographs
- Matan Overview
- Development Highlights
- 10 Community Philanthropy
- 11 Commitment to Sustainability









## AERIAL AMENITIES **MAP**

#### Dulles Town Center

Bath & Body Works Jared **JCPenny** Benihana Express LA Fitness Finish Line M&T Bank Foot Locker Macy's Forever 21 PNC Bank GameStop Red Lobster H&M Regal Havertys Furniture Taco Bell

#### Dulles Town Crossing

Bank of America Bed Bath & Beyond Best Buy Chick-fil-A Chili's Grill & Bar Ethan Allen Lane Bryant

Lowe's Home Improvement McDonald's Men's Wearhouse Nordstrom Rack Sam's Club Subway The UPS Store

#### Dulles Retail Plaza

**Buffalo Wild Wings** Chick-fil-A Chipotle Mexican Grill DSW Designer Shoes Hair Cuttery Market Cafe

Old Navy Petco Residence Inn Starbucks Target Wegmans

#### Shoppes at Ryan Park

7-Eleven Panera Bread Chick-fil-A Chipotle Giant Food The Home Depot

Red Robin United Bank Wells Fargo The Zone

#### Reston Town Center

Mon Ami Gabi Anthropologie Sephora Apple Athleta Talbots Clique True Food Kitchen Fogo de Chao Uncle Julio's

#### **Dulles Landing**

PetSmart

DICK'S Sporting Goods Dunkin' Michaels Ross

Subway The Little Gym TJ Maxx & Homegoods Virginia ABC Walmart Supercenter







# PROPERTY OVERVIEW

Address: 101 International Drive, Sterling, VA 20166

Acreage: 4.84 Acres **Building Size:** 60,087 SF Year Built: 1981

Concrete

Aluminum Storefront Packages

Flat, Rubber Membrane, White

**Parking Lot:** Surface / Asphalt

Parking Spaces: 92

**Parking Ratio:** 1.15 / 1,000 SF

120' **Truck Court Depth: Building Clear Height: 22'** 

34' x 38' **Dock Doors:** 10 Ext.

1 (12' x 10') **Drive-In Doors:** Floor Load: 300 lbs/SF

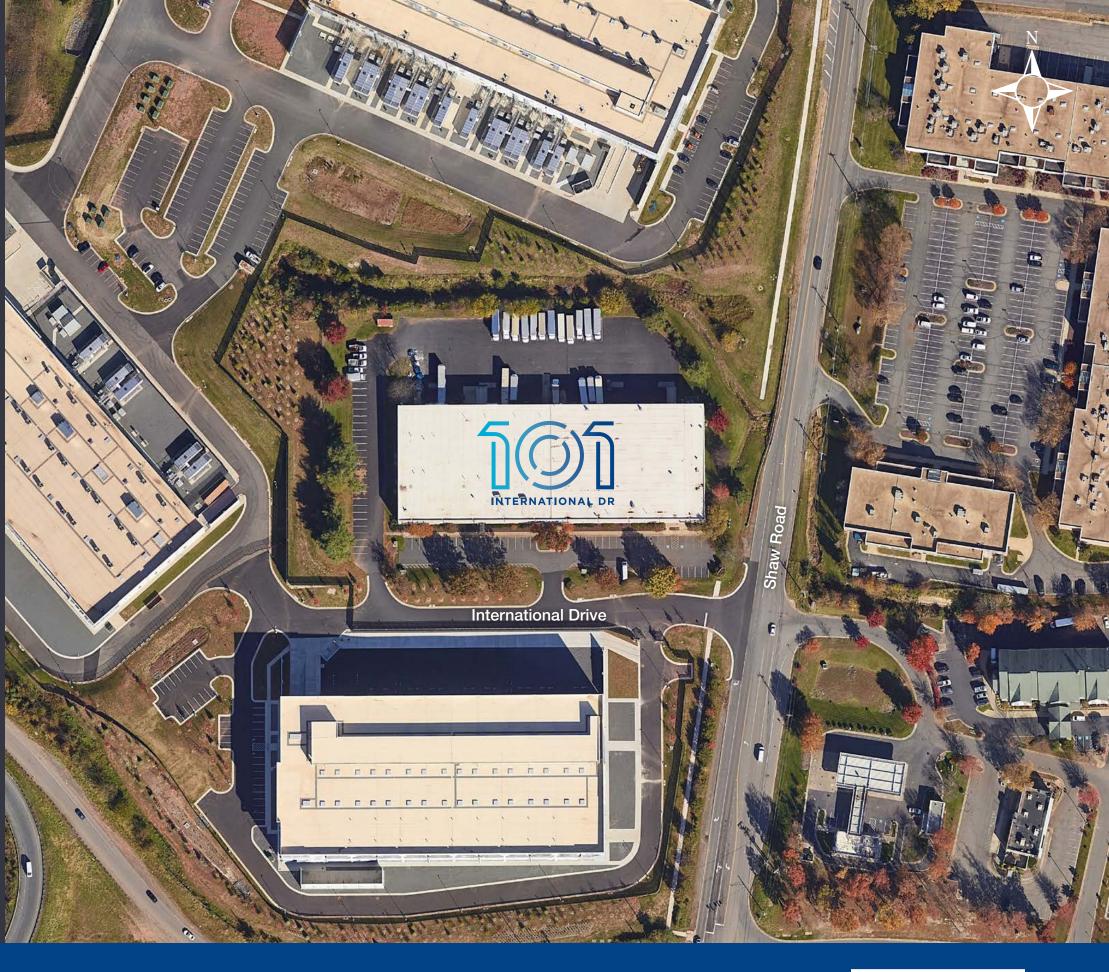
**Fire Protection:** Fully Sprinklered

Gas (separately metered, tenants pay own bill)

Real Estate Tax ID: 034365642000

Dulles Int Park PCL A1A

2375-1409 888-487 200512220143580 PC F-149-5

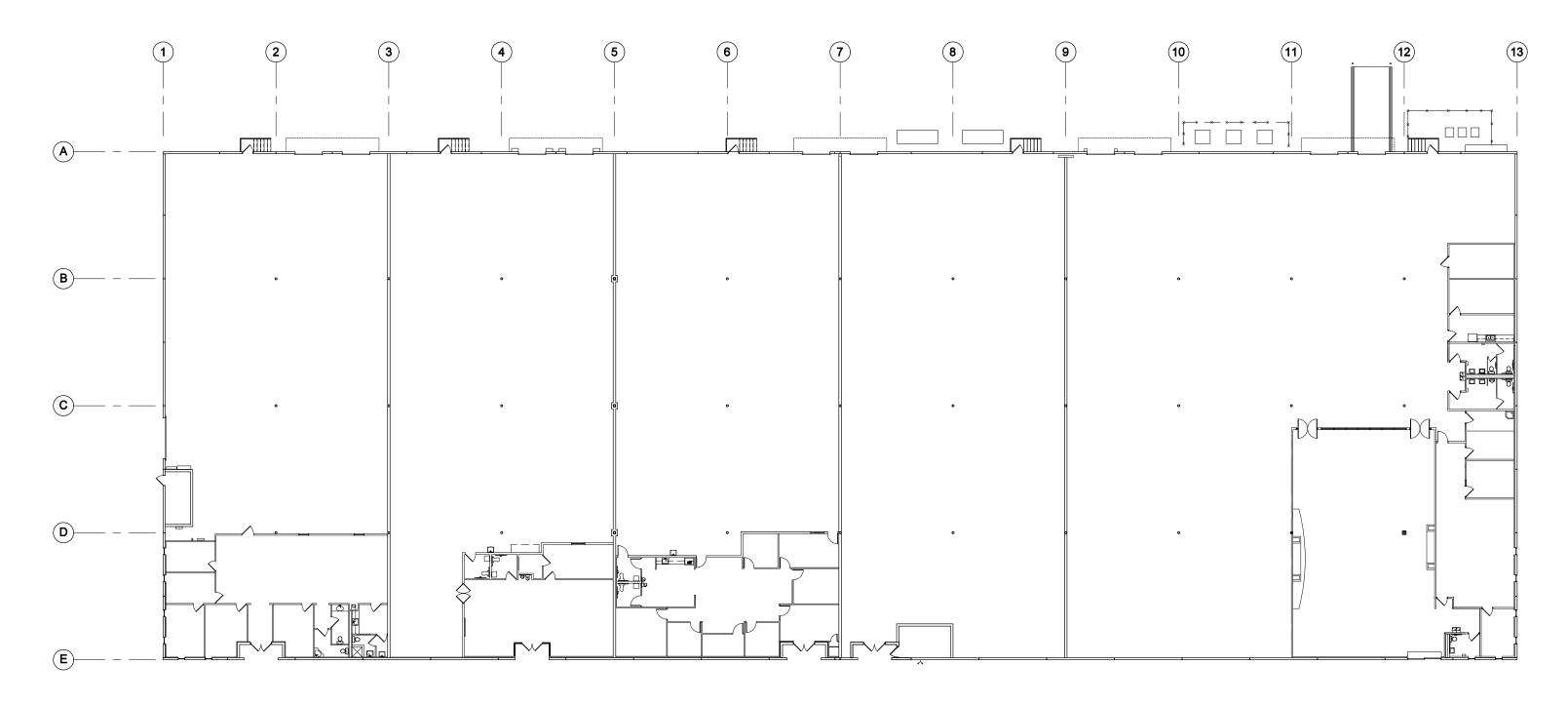
































## MATAN COMPANY **OVERVIEW**

#### DEVELOPMENT

With over 5 million square feet of Class A warehouse space, bioresearch facilities, and office space successfully brought to market, Matan's development team knows how to deliver multimillion-dollar projects on time and on budget. Our project management team customizes your space, staying with you from concept through construction to ensure superior satisfaction.

#### ASSET MANAGEMENT

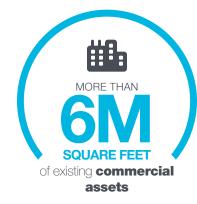
Maximizing returns starts with enhancing value. Matan's asset managers strategically evaluate each investment property from real estate and capital market perspectives identifying new efficiencies, finding innovative revenue opportunities, and mitigating risk.

#### **LEASING**

Matan's approach to integrated leasing services fits each tenant's individual goals. Count on our leasing specialists to be there at every step from the initial showing through negotiations, tenant improvement coordination, expansions, and lease renewals. Thanks to a lack of bureaucracy and the expertise of our market-savvy brokers, we make decisions in days rather than weeks.

#### PROPERTY MANAGEMENT

Whatever it takes. That's the mantra of our experienced property management team. We vigilantly meet the day-to-day needs of each property while keeping an eye on opportunities to maximize operational efficiencies and create quality tenant experiences.









#### **HIGHLIGHTS**

- Private commercial real estate investment firm
- Headquartered in the D.C. Metro Area
- Family owned and operated since 1976
- Over 6 million square feet of existing commercial assets
- Approximately 2 million square feet currently under construction
- 4 million square feet of entitled industrial/bio space in development pipeline
- Approximately 15 million square feet of developable industrial/ bio FAR under control, totaling over 1,500 acres
- Separate manufactured housing division
- Asset mix includes industrial, lab, retail, multi-family, land development, and office
- Full-service approach with in-house property management

















# DEVELOPMENT HIGHLIGHTS

#### **700 Progress Way**

#### 2 High Bay Buildings

- 495,000 Square Feet
- Class A Research & Industrial Park
- 44 Acre campus in Gaithersburg, MD

#### **Wedgewood West**

#### 6-Building Research & Industrial Park

- 675,000 Square Feet
- 6 Class A high bay buildings
- 43 Acre campus in Frederick, MD

#### **Dulles North**

#### **High Bay Warehouse**

- 154,125 Square Feet
- Class A high bay warehouse
- 10 Acre site in Sterling, VA

#### Northlake II

#### **5-Building Industrial Park**

- 655,000 Square Feet
- 5 Class A high bay buildings
- 63 Acre campus in Ashland, VA

#### **Center 85 at Westview South 5-Building Research & Industrial Park**

- 700,000 Square Feet
- 5 Class A high bay buildings
- 54 Acre campus in Frederick, MD

#### Parkway 66

#### **High Bay Warehouse**

- 187,787 Square Feet
- Class A high bay warehouse
- 13.56 Acres in Manassas, VA



















**700 Progress Way** 

2-Building, 495,000 SF Research & Industrial Park



**Wedgewood West** 

6-Building, 675,000 SF Research & Industrial Park



**Dulles North** High Bay Warehouse, Sterling, VA



Northlake II

5-Building, 655,000 SF Industrial Park



**Center 85 at Westview South** 

5-Building, 700,000 SF Research & Industrial Park



Parkway 66

High Bay Warehouse, Manassas, VA







# COMMUNITY PHILANTHROPY

We know that our investments in properties and assets remain secondary to the investments we make in our local community.

Through the long-standing relationships we've nurtured with local volunteer organizations, community groups, and non-profits, the Matan family actively pursues the improvement of our environment and the lives of our neighbors. Our employees and leadership team continue to spearhead community improvement efforts, day in and day out. From organized employee/community service outings, to leadership within various community organizations, such as the YMCA, Frederick Rescue Mission, Blessings in a Backpack and SHIP, our team remains committed to investing in our number one asset: our neighborhood.













## NEWS & HEADLINES

MATAN DONATES OVER \$4,400 TO FREDERICK HEALTH HOSPICE VETERANS PROGRAM

MATAN'S 13TH ANNUAL (VIRTUAL) FOOD DRIVE RAISES OVER \$7,600 FOR MARYLAND FOOD BANK

MATAN PURCHASES AND PACKS 600 EMERGENCY SNACK PACKS FOR BLESSINGS IN A BACKPACK

MATAN COMPANIES FEEDS LOCAL FRONTLINE

FOR THE SECOND YEAR IN A ROW MATAN PARTNERS WITH BLESSINGS IN A BACKPACK TO FEED FREDERICK'S CHILDREN

MATAN RAISES \$1,840 FOR OPERATION SECOND CHANCE AT 2ND ANNUAL COOKOUT IN THE COURTYARD





### COMMITMENT TO **SUSTAINABILITY**

**Matan Companies knows that our** business, decisions and actions have an impact on the health and wellbeing of our planet and our people.

That is why we have made a commitment to sustainability on all levels. Our smart developments and efficient operations help to reduce waste, conserve water, promote energy efficiency and operate healthy buildings. Our commitment to philanthropy, volunteerism and charitable giving helps to support our community, providing our employees and tenants with an avenue to give back. Because we believe our people are our greatest asset, we are proud to have developed wellness programs and activities that promote healthy lifestyles that touch on the physical, mental, as well as emotional, leading to more productive and balanced lives.

### **RECYCLING &** WASTE STREAM **SUMMARY** We have saved:





253.6



55.8

PLASTIC



5.6

ALUMINUM



GLASS



CARDBOARD



PAPER







5.6



19.5



167.2

## THESE RECYCLING CONSERVED I I OWING **RESOURCES:**

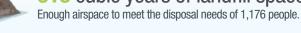


**3.343** mature trees

Enough to produce 41,426,054 sheets of newspaper



916 cubic years of landfill space





404,179 kW-hrs of electricity Enough to power 38 homes for a full year.



904 metric tons of CO2 equivalent

Preventing greenhouse gas emissions.



**1,560,304** gallons of water

Enough to meet the fresh water needs of 20,803 people for a year.

### **GREEN INITIATIVES**

for design & construction of Matan Assets

#### LAND

- Full control of Sediments and Silts during Construction
- Treating Rainwater Runoff Through ESD Gardens and Pervious Pavers
- Reduced Heat Island Effect Through Street / Parking Lot Tree Plantings
- Preserve and enhance existing natural areas
- Transit Oriented Development
- Treating Rainwater Runoff Through ESD Gardens

#### **STRUCTURE**

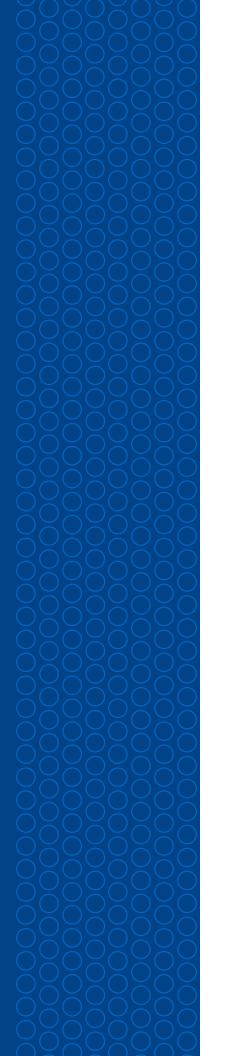
- Will implement strategies to mitigate the heat island effect, including using reflectance roofing materials by using a combination of strategies such as "cool roof" surfaces, insulation, and radiant barriers. A "cool roof" utilizes high solar reflectance and high emissivity to reflect radiation and reduce heat absorption on the roof surface.
- Reduced Heat Island Effect Through Utilization of White TPO Roofing
- Low E Glass Windows
- Use of Large Window Openings for Allowing Daylight into the Space
- Low Flow Plumbing Fixtures
- Factory Fabricated Structural Steel
- Use of Locally Sourced Construction Materials Where Possible
- Indoor Air Quality plan implemented and followed for construction
- Factory Fabricated Structural Steel
- Structure will be able to be recycled at the End of its Useful Life

#### LAND

- Environmental Tobacco Smoke Control Compliant Campus
- Storage and Collection of Recyclable Materials
- Level 2 EV Charging Stations tied to solar
- Installation of Solar Panels to provide supplemental power to base building systems.
- Energy Metering
- Use of Low VOC Materials
- Use of Materials with Recycled Content









(301) 694-9200



MATANINC.COM